

## **Historic, Archive Document**

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# RED INK PRICES

# FARM SEEDS

SOLD DIRECT TO FARMERS

OUR IOWA SHIELD BRAND of Clover, Timothy and other seeds is strictly new crop of exceptional purity and has been thoroughly cleaned on the best electric seed cleaning apparatus made. It is nice, plump seed, carefully tested and proven to be of strong germinating qualities. It pays to sow the best seeds obtainable, and our Iowa Shield Brand is, we are sure, superior to all others.



## Clover, Grass Seeds, Alfalfa, Cane, Millet, Rape

### Low Prices for Quick Orders

**TERMS:** Cash with order. No extra charge for bags. The express or freight charges on all farm seeds are to be paid by purchaser.

**AS TO OUR RESPONSIBILITY,** we refer you to the People's Saving Bank, of this city, to any express company, or Dun or Bradstreet Commercial Reports.

### ABOUT WARRANTING

**NOTICE--**We use great care in selecting, testing and cleaning all seeds and nothing is sent out which we do not believe to be good in every respect, but we want it plainly understood that we do not give any warranty, express or implied, as to description, quality, productiveness or any other matter of any seeds that we send out and we will not in any way be responsible for the crop. If the purchaser does not accept them on these terms, they are to be returned at once and the money which has been paid for same will be refunded. We know of no responsible seed firm in the world which warrants field seeds further than this.

**TO-DAY'S PRICES, FEB. 9, 1918**  
GOOD ONLY FOR ORDERS RECEIVED WITHIN TEN DAYS

### CLOVER AND GRASS SEEDS

Clover and Grass Seeds are sold on a very close margin of profit and the price fluctuates with the market just as grain and live-stock do. The following are our prices for immediate orders and are subject to important market changes and stock unsold. We give ten days under general condition but reserve the right to change without notice should there be extreme fluctuations in markets. If you do not buy until later ask for prices then.

	Per 100 lbs	Equals per bu.
<b>CLOVER SEED (60 lbs)</b>		
Medium Red--Iowa Shield.....		
"    Fancy .....	35 00	21 00
"    Choice or Standard..	34 00	20 40
Mammoth Red--Iowa Shield.....	36 00	21 60
"    Fancy .....	35 00	21 00
"    Choice or Standard..	34 00	20 40
Alsike--Iowa Shield .....	30 00	18 00
"    Fancy .....	29 00	17 40
"    Choice or Standard .....	28 00	16 80
Alfalfa--Iowa Shield .....	24 00	14 40
"    Fancy .....	23 00	13 80
"    Choice or Standard .....	22 00	13 20
"    Dakota Grown .....	24 00	14 40
"    Grim m [Northern] .....	50 00	30 00
"    Turkestan .....	22 00	13 20
Sweet--Officialis Yellow (60 lbs)..	27 00	16 20
White hulled (60 lbs) .....	31 00	18 60
[Our Sweet Clover seed is scarified]		
White Dutch--Fancy .....	60 00	36 00
Crimson--Fancy .....	24 00	14 40
<b>TIMOTHY</b> Iowa Shield.....lb 35c	10 00	4 50
"    Fancy .....	9 50	4 28
"    Iowa Standard .....	9 00	4 05
Timothy and Alsike Mixed (50 lbs)	13 00	6 50
(25+ Alsike, 75+ Timothy)		
<b>MILLET</b> , German Iowa Shield (50 lbs)	4 50	2 25
"    Iowa Standard .....	4 20	2 10
"    Common .....	4 20	2 10
"    Hungarian .....	5 00	2 50
"    Japanese (Billion Dollar Grass)	4 50	2 25
"    Siberian .....	4 00	2 00
"    Manitoba (Proinocorn Millet)	4 00	2 00

### LIGHT GRASSES

All sold on the basis of 14 lbs per bushel except the mixtures which are 15 lbs per bushel.

	Per 100 lbs	Equals Per bu
<b>KY. BLUE GRASS</b> --Fancy .....	\$27 00	\$3 78
"    Iowa Shield.....	30 00	4 20
<b>RED TOP</b> Fancy Cleaned .....	18 00	2 52
<b>ORCHARD GRASS</b> .....	28 00	3 92
<b>PERENNIAL RYE GRASS</b> .....	12 00	1 68
<b>ITALIAN RYE GRASS</b> .....	14 00	2 10
<b>MEADOW FESCUE</b> .....	20 00	2 80
<b>LAWN GRASS</b> --Evergreen (15 lbs) ..	25 00	3 75
Suburban Home .....	25 00	3 75
<b>PASTURE MIXTURE</b> (15 lbs) .....	25 00	3 75

### FORAGE AND FODDER CROPS

<b>AMBER CANE</b> --Regular (50 lbs) .....	9 00	4 50
Iowa Shield .....	15 00	7 50
Kenney's Improved .....	25 00	7 50
<b>SUDAN GRASS</b> (30 lbs) [Iowa] .....	20 00	6 00
Southern .....	6 00	3 36
<b>MILK MAIZE</b> (red seed, 56 lbs) .....	6 50	3 64
<b>PETERITA</b> (56 lbs) .....	6 50	3 64
<b>KAFFIR CORN</b> --White (56 lbs) .....	21 00	12 60
<b>SAND VETCH</b> (60 lbs) .....	8 00	4 80
<b>COW PEAS</b> New Era (60 lbs) .....	8 00	4 80
Brabham .....	8 00	4 80
Whippoorwill .....	10 00	6 00
<b>FIELD PEAS</b> White (60 lbs) .....	9 00	5 40
Mixed .....	10 00	6 00
<b>SOJA BEANS</b> (60 lbs) .....	15 00	7 50
<b>DWARF ESSEX RAPE</b> --Ordinary .....		

### STANDARD INOCULATING BACTERIA

Name the crop you wish to use it for.  
1 acre 50c, 2 acres \$1.00, 6 acres \$2.00.

### SEED CORN

Please disregard the catalogue on seed corn as our 1917 crop is a failure. We offer the following from 1916 crop subject to stock unsold.

Lot No. 4. Northern Yellow Dent	
Grundy County, test 93+ .....	\$6 00
Lot No. 6. Early Yellow Dent	
Reliance type, test 97+ .....	8 00
Lot No. 7. Iowa Yellow Dent.	
Leaming type, test 96+ .....	8 00
Lot No. 9. Reid's Yellow Dent.	
Jasper County, test 95+ .....	7 00
Lot No. 10. Iowa Silver Mine	
Story County, test 94+ .....	8 00
Lot No. 11. Reid's Yellow Dent	
Marion County, test 93+ .....	7 00
Lot No. 12. Reid's Yellow Dent.	
Jasper County, test 92+ .....	7 00
Lot No. 13. Large Yellow Dent.	
Jasper County test 95+ .....	8 00
Evergreen Sweet Fodder, 50 lbs. ....	7 50

### SEED GRAIN

It pays to sow pure bred, clean seed grain if you desire a good crop, and we are sure we can please you.

	Per bu.
<b>WHEAT</b> --Marquis, Spring.....	3 00
"    Early Java, Spring .....	3 09
"    Macaroni, Spring .....	3 15
<b>RYE</b> ---Monster Winter .....	2 60
Mammoth Spring .....	2 60
<b>OATS</b> --Silver Mine .....	1 25
White Kherson (Iowa 103) .....	1 25
Richland [Iowa 105] .....	1 25
<b>BARLEY</b> ---Mandscheuri .....	2 25
Oderbrucker .....	2 25
<b>SPELT</b> or Emmer .....	1 60
<b>BUCKWHEAT</b> Japanese .....	2 75
Silverhull .....	2 75
<b>SEED FLAX</b> .....	4 50
<b>BROOMCORN</b> Evergreen .....	4 50
Dwarf .....	4 25
<b>SUNFLOWER</b> --Mammoth Russian .....	2 50
<b>BEANS</b> --Navv .....	15 00
Prolific Tree .....	15 00

### SEED POTATOES

Catalogue prices for present orders.  
Seed Sweet Potatoes ..... Ask for prices

### POULTRY FOODS

	Bags Free	Per 100 lbs.
Plymouth Rock Hen Food .....		\$4 25
Plymouth Rock Chick Food .....		4 35
Plymouth Rock Poultry Mash .....		4 20
Cracked Corn (Kiln dried) .....		4 00
Corn Meal .....		4 00
Shelled Corn (kiln dried) .....		3 75
Bran [Avoca or equal quality] .....		2 75
Oats, whole, for sprouting .....		4 00
Oats, whole, for feeding .....		3 75
Milo Maize and Kaffir Corn, Mixed ..		7 50
Sunflower .....		3 75
Barley, for feeding .....		3 30
Spelt, for feeding .....		4 50
Buckwheat, for feeding .....		9 00
Field Peas .....		3 00
Alfalfa Meal .....		6 50
Swift's Meat Scraps, ground fine .....		1 10
Crushed Oyster Shell, regular .....		1 00
Crushed Clam Shell, poultry size .....		1 00
Mica Crystal Grit, poultry size .....		75
Pearl Grit .....		6 00
Crushed Raw Bone, poultry size .....		6 00
Fine Crushed Bone, for chicks .....		3 50
Charcoal, fine or coarse .....		

	25 lbs	100 lbs
<b>BLATCHFORD'S PRODUCTS</b>		
Calf Meal, milk substitute .....	\$1 45	\$5 25
Milk Mash, for chicks .....	1 45	5 25
Egg Mash, for laying hens .....	1 25	4 75
Pig Meal and Lamb Food, same prices as Calf Meal		

# IOWA SEED COMPANY

209-211 WEST WALNUT ST.  
DES MOINES, IOWA

# MARKET LETTER

The present indications are that seed values in nearly all lines will be higher in the coming season than for several years. There are some notable exceptions in the grass seed line, as some items will be comparatively cheap. On the other hand the Clovers are extremely high and scarce. We are expecting to urge our friends this year to make their purchases early because it looks as though there would be no trouble in disposing of all the stocks that are in the country. We believe that there is a real shortage and that late buyers may be disappointed in procuring some items which might be used to advantage.

The government's attitude on price values renders the market somewhat uncertain, but it is not the intention of the government to compel the marketing of high grade seed stocks at market values for ordinary products. It is impossible to produce pedigreed stocks of seed grain and offer them at anything like the market value of the ordinary grain. There is no comparison in value to the planter. The increased yield that may be expected from recleaned and graded stocks, grown by special care, is so great that it will repay many times the original cost of the seed used.

## CLOVER SEED

Throughout the middle west the Common Red Clover killed out badly last winter with the natural result that there is but little, if any, seed in our state. The damage extended over a great part of the producing territory and the crop this year is shorter than usual, and in addition to this shortage, the amount of old seed carried over from last year is small, and none has been imported up to this date from across the water. It is simply a question of procuring supplies and not a question of price at the present time. The Alsike Clover is a little more plentiful than the Common Red variety and because it goes a great deal further in sowing than the Common Red, we believe it will prove popular with our farmers the coming spring. Alsike has all the good qualities of the Common Red, except size, and we can recommend to our friends that they use it freely. Alfalfa promises to be lower in price than the other Clovers and it would appear a very favorable time to make your purchase of this seed if you intend to use it the following spring.

Sweet Clover will be high in price to conform with the values of other Clovers. White Clover is almost impossible to procure. What little there is, will be needed for lawn and pasture mixtures and we do not think there is sufficient in the country to meet the demands of the trade, so those who contemplate using it should buy it early.

## TIMOTHY SEED

Timothy is rather plentiful but the quality is not as good this year as last. The seed of the current season shows good vitality and is clean, but it has been badly hulled in the threshing and does not look so well as it has in other years. The price is not excessive. We are of the opinion, that when the active demand begins in spring, price will advance on this item. But little seed was sown last fall because of dry weather, so that most of the acreage will have to be planted the coming spring.

The light grasses, such as Blue Grass, Orchard Grass, and Red Top, are much higher than a year ago and the increase in prices is caused by a short crop in Missouri, Illinois, Iowa and Kentucky, where the larger portion of these seeds are produced. We are fortunate to have secured a good supply of these grasses and will be able to care for our friends at current values with good new crop seed of high quality. There will be no inducement to withhold your orders on these items because the price will not decrease, and if any change occurs, it will be toward higher values.

## FORAGE SEED

It is too early yet to tell about the crops of Cane, Millet, Kafir Corn and other forage crops; for while there is apparently a good yield of all of the items mentioned yet much of the seed has been injured by frosts and the germination will determine largely the future of these items. After the seed is harvested if it will show good germination, prices are likely to be fair. If, on the other hand, a part of the crop will not germinate, good stocks will command much higher price than at present.

**SUDAN GRASS** is becoming a great favorite for quick hay crop. Price of seed will not be so high as last year and per acre cost is in line with other forage crops. We made two cuttings from a part of the field this year. Got no seed from this plot but did get two crops of fine hay. We recommend it to our friends.

We have contracted in England for some Dwarf Essex Rape. We do not know yet whether we can get it delivered, but you can order it from this list subject to arrival and if it fails to come will fill your order from the ordinary grade, of which we have a good supply of the best we could procure. The English grown is better for sowing with small grain but the common stock will answer very well for summer sowing in open fields or among the corn.

Peas and Beans of all kinds will be very high in price. The government has undertaken to control the values of these in a measure and they may succeed in keeping values down to normal, but there is a great shortage everywhere and our friends should buy early such of these items as they will need. There is not enough in the country to supply the demand and late buyers may not be able to procure what they require at any price.

## SEED CORN

We are making seed corn from the crop of 1916. We find that we can give you better seed in this way because most of the new crop was badly injured by the early freeze in the fall. We expect to have a number of special lots during the spring and we advise our friends to keep in touch with us on the seed corn question. We are bending every effort to keep the price low so the planter may have seed at a reasonable cost.

**IOWA SEED COMPANY**  
**DES MOINES, IOWA**